

# ADI Strengthens its Product Lineup with Lutron Electronics to Help Dealers Grow their Security Offering with Lighting and Shading Controls

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## Energy Saving Products Offer New Opportunities in Residential Security Applications

Melville, N.Y., September 9, 2011 – ADI today announced it has extended its product offering to include energy-saving solutions from Lutron Electronics to help dealers grow in the lighting and shade controls market. Dealers across North America will now have access to Lutron's energy-saving lighting controls, automated window treatments, coordinating accessories and more.

Available at all ADI branches across North America, the Lutron product offering includes RadioRA 2 system components, including dimmers, switches, appliance modules and thermostats, Sivoia QS wireless shading solutions, including roller shades, Roman shades, drapery systems and venetian blinds with intelligent tilt alignment, plus a collection of coordinating accessories, including wallplates and phone jacks. Headquartered in Coopersburg, Pennsylvania, Lutron designs and manufactures energy-saving lighting controls, automated window treatments and appliance modules for both residential and commercial applications. The company manufactures more than 16,000 energy-saving products, sold in more than 100 countries around the world.

Lutron products can be used to control everything from a single light, to every light, shade and even stand-by power in a home. With products ranging from individual dimmers to total home control systems, dealers can provide a standalone, single room or whole home solution that works with all types of light sources. Users can dim, preset and control lighting from a single keypad. And with simple integration and connectivity, these solutions can also communicate with security and A/V systems. Pre-programmed and easy to install and operate, the eco-friendly products allow dealers to effortlessly provide a versatile solution capable of improving the customer experience and reducing energy consumption to save on energy costs.

"Regardless of the light source, or whether it's a new or existing space, Lutron offers energy-saving solutions and technologies that provide total home control and enhance the security environment," said Rich Matthews, residential sales director at Lutron. "Our products can enhance any home and are a nice addition to ADI's product offering. We look forward to having our technology available at ADI, and increasing our reach through their strong dealer base. ADI's momentum in the market will help us promote our solutions, and expand our presence," said Matthews.

"As the industry continues to become more energy conscious, lighting and shade controls provide the perfect option to help reduce energy consumption. By adding Lutron to our product offering, we are giving our dealers access to a broader set of technology to win new business and grow in today's market," said Ed Constantine, Senior Product Manager for Wire, Structured Cable, Network Systems and Tools & Hardware at ADI. "With these products, dealers can install a flexible solution to manage all light sources, including sunlight, and address energy efficiency, enhance comfort and convenience, and improve overall safety and security."

*RadioRA 2 and Sivoia QS are trademarks of Lutron Electronics.*

### About ADI

ADI is a leading global wholesale distributor of security and low voltage products, with over 200 branch locations in the U.S., Canada, Puerto Rico, Europe, and India. ADI solutions include intrusion, fire alarm, access control, CCTV, telephony, residential and commercial A/V, wire and structured cabling, IP, and tools and hardware. For more information about ADI, visit <http://www.adiglobal.com>.

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This release contains forward-looking statements as defined in Section 21E of the Securities Exchange Act of 1934, including statements about future business operations, financial performance and market conditions. Such forward-looking statements involve risks and uncertainties inherent in business forecasts as further described in our filings under the Securities Exchange Act.